

Avient Corporation

NYSE: AVNT

**Q2 2025 results
&
2025 full-year
financial guidance**



AUGUST 1, 2025

Disclaimer

Forward-looking statements

Certain statements contained in or incorporated by reference into this presentation constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management’s expectations that involve business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historic or current facts. They use words such as “will,” “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe” and other words and terms of similar meaning in connection with any discussion of future operating or financial condition, performance and/or sales. Items include statements relating to future actions; prospective changes in raw material costs, product pricing or product demand; future performance; estimated capital expenditures; results of current and anticipated market conditions and market strategies; sales efforts; expenses; the outcome of contingencies such as legal proceedings and environmental liabilities; and financial results.

Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- disruptions, uncertainty or volatility in the credit markets that could adversely impact the availability of credit already arranged and the availability and cost of credit in the future;
- the effect on foreign operations of currency fluctuations, tariffs and other political, economic and regulatory risks;
- disruptions or inefficiencies in our supply chain, logistics, or operations;
- changes in laws and regulations in jurisdictions where we conduct business, including with respect to plastics and climate change;
- fluctuations in raw material prices, quality and supply, and in energy prices and supply;
- demand for our products and services;
- production outages or material costs associated with scheduled or unscheduled maintenance programs;
- unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters;
- our ability to pay regular quarterly cash dividends and the amounts and timing of any future dividends;
- information systems failures and cyberattacks;
- our ability to service our indebtedness and restrictions on our current and future operations due to our indebtedness;
- amounts for cash and non-cash charges related to restructuring plans that may differ from original estimates, including because of timing changes associated with the underlying actions;
- other factors affecting our business beyond our control, including without limitation, changes in the general economy, changes in interest rates, changes in the rate of inflation, geopolitical conflicts, tariffs, and any recessionary conditions; and
- other factors described in our Annual Report on Form 10-K under Item 1A, “Risk Factors.”

Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise. You are advised to consult any further disclosures we make on related subjects in our reports on Form 10-Q, 8-K and 10-K that we provide to the Securities and Exchange Commission.

Use of non-GAAP measures

This presentation includes the use of both GAAP (generally accepted accounting principles) and non-GAAP financial measures. The non-GAAP financial measures include: Organic Performance (which excludes the impact of foreign exchange), Adjusted Earnings Per Share, Adjusted EBITDA, Adjusted EBITDA margins and Free Cash Flow. Avient’s chief operating decision maker uses these financial measures to monitor and evaluate the ongoing performance of Avient and each business segment and to allocate resources.

A reconciliation of each historical non-GAAP financial measure with the most directly comparable GAAP financial measure is attached to this presentation which is posted on our website at www.avient.com.

Avient does not provide reconciliations of forward-looking non-GAAP financial measures, such as outlook for Adjusted EBITDA and Adjusted Earnings Per Share, to the most comparable GAAP financial measures on a forward-looking basis because Avient is unable to provide a meaningful or accurate calculation or estimation of reconciling items, and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, restructuring costs, environmental remediation costs, acquisition-related costs, and other non-routine costs. Each of such adjustments has not yet occurred, are out of Avient’s control and/or cannot be reasonably predicted. For the same reasons, Avient is unable to address the probable significance of the unavailable information.

Q2 2025 highlights

Organic revenue growth with adj. EBITDA margin expansion

	Q2 2025 results	Q2 2025 VS. Q2 2024		
		ORGANIC (excludes impact of foreign exchange)	FX	AS REPORTED
Sales	\$867M	0.6%	1.4%	2.0%
Adj. EBITDA	\$149M	2.5%	1.4%	3.9%
Adj. EPS	\$0.80	3.9%	1.4%	5.3%

► Organic revenue growth

Resilient end market demand for defense & healthcare and favorable mix more than offset weak consumer demand

► Adj. EBITDA margin of 17.2%

Margin expansion of 30bps year-over-year driven by favorable mix, productivity initiatives & cost discipline

► Executed playbook to deliver results

Adj. EPS of \$0.80 slightly ahead of guidance of \$0.79

Playbook in current environment

Focusing on what we control and influence to offset uncertainty in the market



1. **Staying close to our customers** to help them navigate the uncertain environment and execute their respective plans
2. Using our “**global reach with a local touch**” model to win share and new business
3. Sharpening focus on **cost control & driving productivity** in SG&A and in our plants
4. Maintaining discipline around working capital and capex decisions to **generate healthy cash flow**
5. **Offsetting any inflationary headwinds** with our time-tested rigor in raw material sourcing, substitution and pricing actions
6. Executing flawlessly and continue **advancing our strategy** while prioritizing investments and resources for our growth vectors

Productivity Benefits

- ▶ **\$6M of incremental productivity** in H2 vs H1 driven by sourcing, plant operations, cost control, and footprint optimization
- ▶ **\$40M** of full year YoY productivity benefits more than offset inflation & investments in growth vectors

Executing the strategy to deliver key financial metrics

...while continuing to invest and build capabilities for the future



ORGANIC GROWTH

- 5 consecutive quarters of organic revenue growth
- H1 YoY growth ex. FX: **+1.2%** sales; **+4.0%** adj. EPS



MARGIN EXPANSION

- **+20 bps** H1 adj. EBITDA margin expansion to 17.3%
- Margin expansion expected to continue in H2 driven by increased productivity and cost control discipline



CASH GENERATION

- Strong cash flow generation strengthening the balance sheet – expected FCF of **\$190M to \$210M** for FY 2025
- **\$50M** debt reduction in Q2; expect **\$100M to \$200M** total debt reduction by year end



INNOVATION

- Inventing differentiated solutions protected by patents
- Transplanting and hybridizing technologies across businesses

H1 represents 6 months ended June 30, 2025

H1 YoY growth as reported: **+0.9%** sales; **+2.6%** adj. EPS

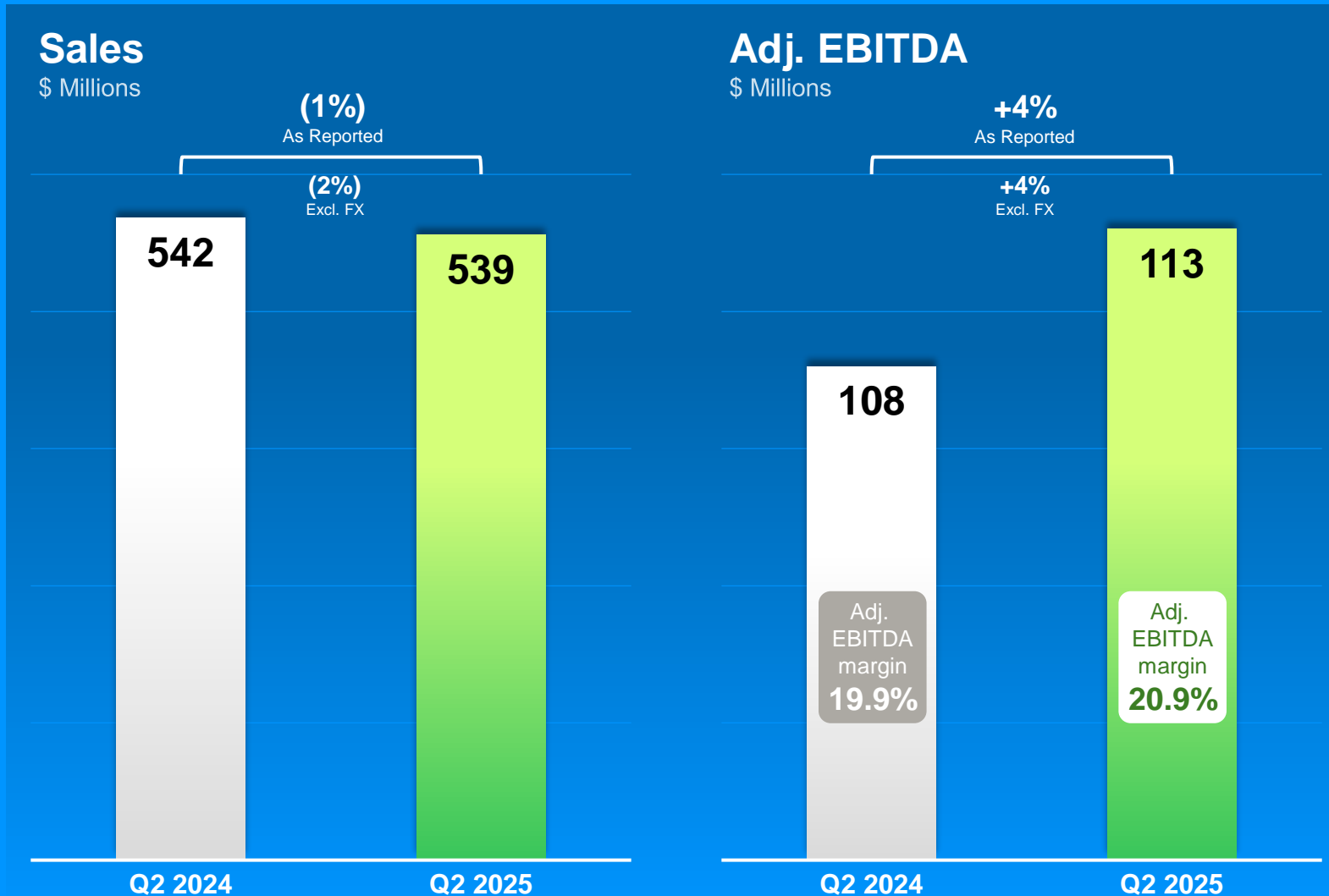
FCF represents Free Cash Flow: Net Cash Provided by Operating Activities Less Capital Expenditures



Copyright © 2025.
Avient Corporation. All Rights Reserved

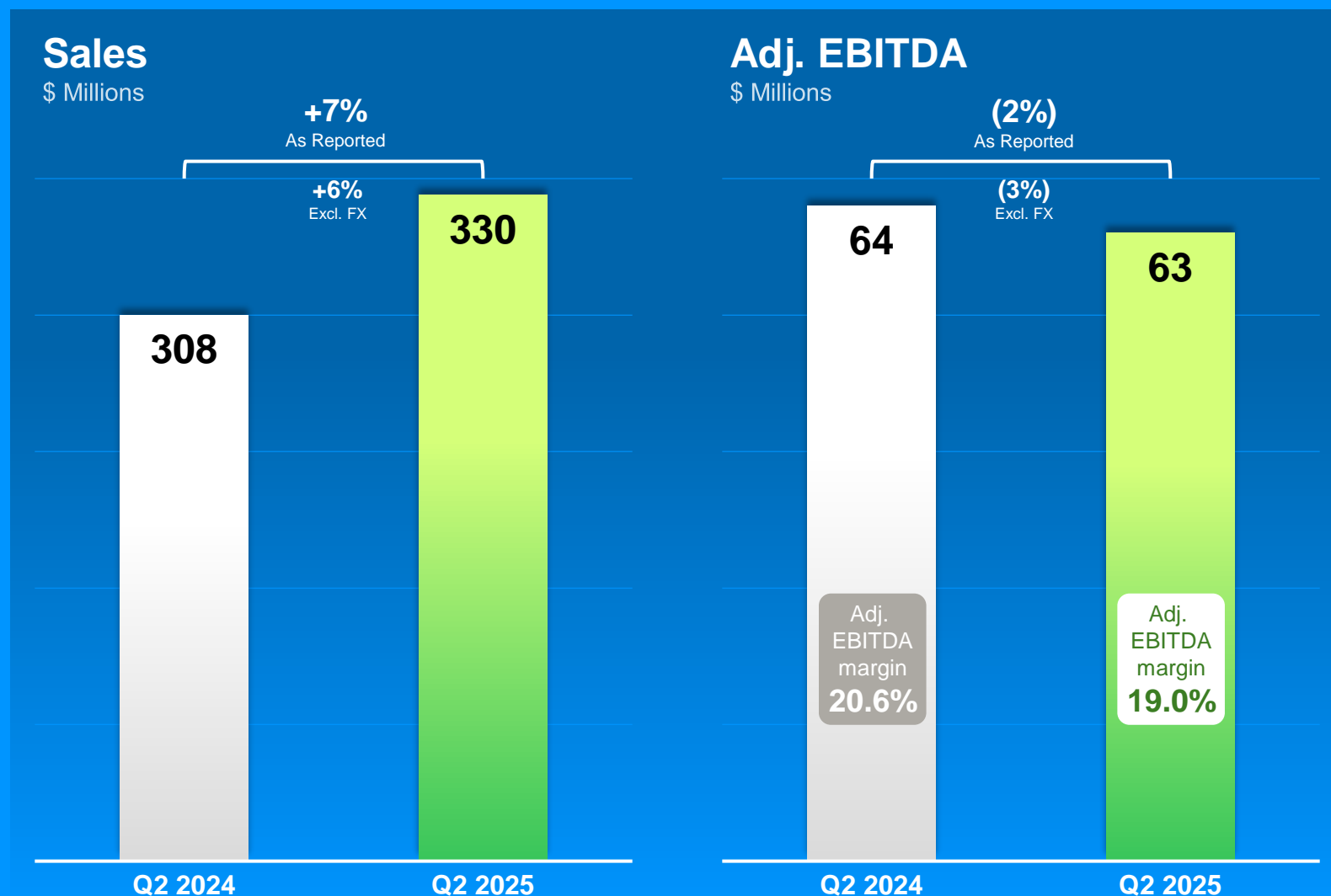
Q2 2025 results

Color, Additives & Inks – Q2 2025 performance



- Sales decline driven by weakness in consumer, transportation, and building & construction partially offset by growth in healthcare
- Adjusted EBITDA margin expansion of 100 bps driven by favorable mix, cost reduction actions and productivity initiatives

Specialty Engineered Materials – Q2 2025 performance



- Strong growth in defense and healthcare sales partially offset by weak consumer demand
- Productivity initiatives and cost controls more than offset by planned maintenance and investment in growth vectors resulting in lower margin in the quarter

Q2 2025 organic revenue growth - by region



US & Canada



Europe, Middle East & Africa



Asia



Latin America

+1%

-1%

+3%

+6%

Year-over-year revenue growth, excludes the impact of foreign exchange

A hand reaches out from the left, its index finger touching a glowing, swirling mass of colorful particles and light trails. The background is dark blue, filled with many small, out-of-focus colored dots in shades of blue, green, yellow, and red. The glowing mass is composed of numerous thin, curved lines in various colors, creating a sense of motion and energy.

2025 guidance

2025 financial guidance narrowed...

ADJ. EBITDA - full year 2025

\$545 to 560M

+4% to +6% growth excluding FX

ADJ. EPS - full year 2025

\$2.77 to \$2.87

+4% to +8% growth excluding FX

ADJ. EPS – Q3 2025

\$0.70

+8% growth as reported

POTENTIAL ACCELERATORS

- ▲ Improved consumer confidence and lower interest rates
- ▲ Resolution of trade policies
- ▲ European economy improves due to increased infrastructure spend

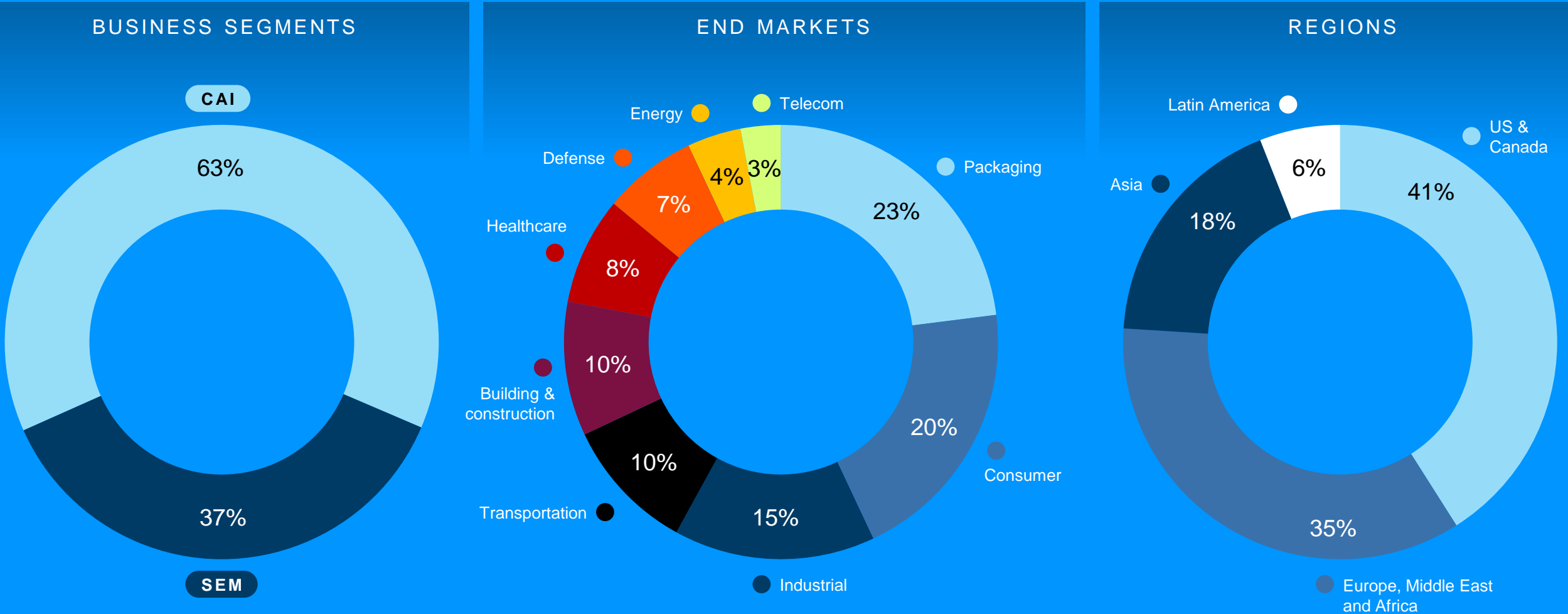
POTENTIAL DECELERATORS

- ▼ Global trade uncertainty / volatility continues
- ▼ US consumer confidence worsens due to increased and persistent inflation
- ▼ Asia slow down, led by China



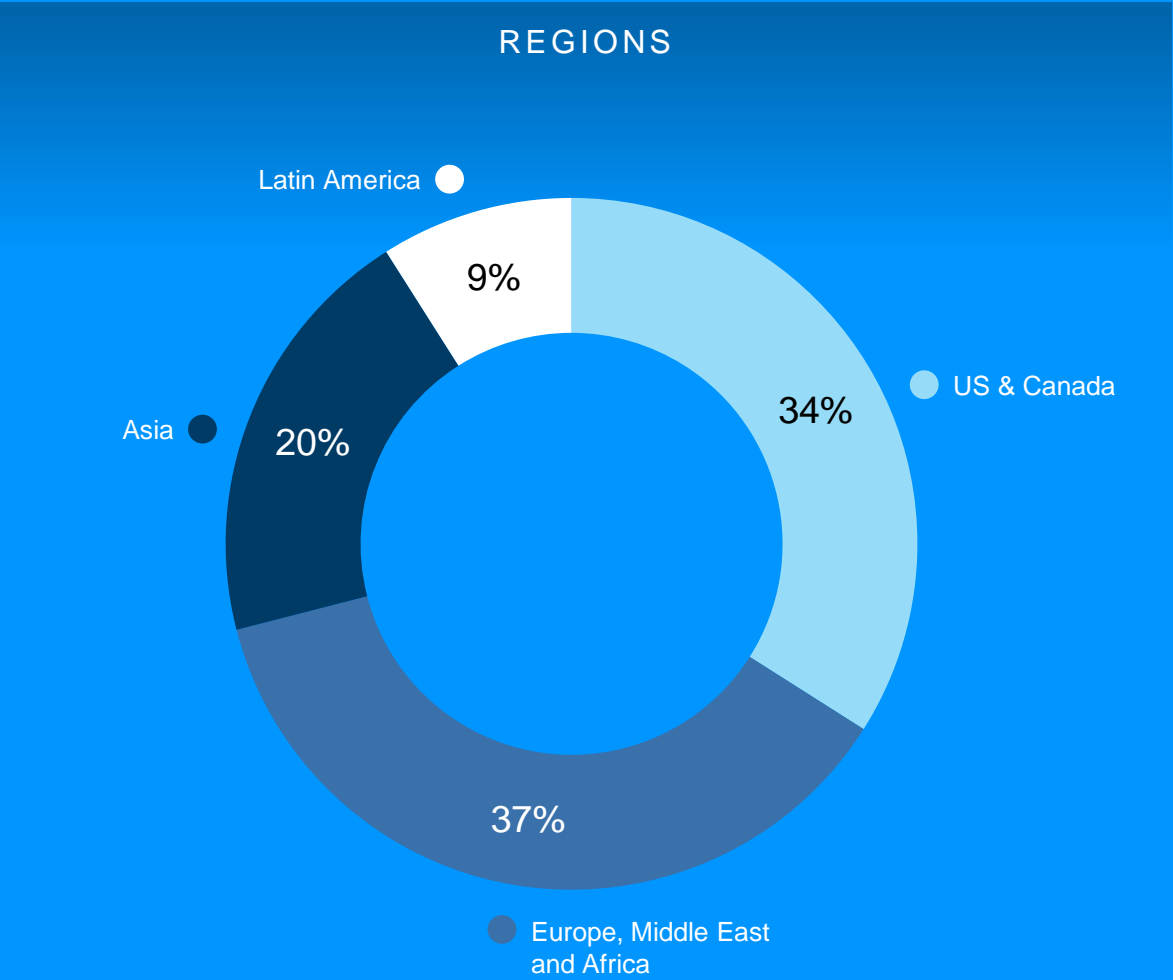
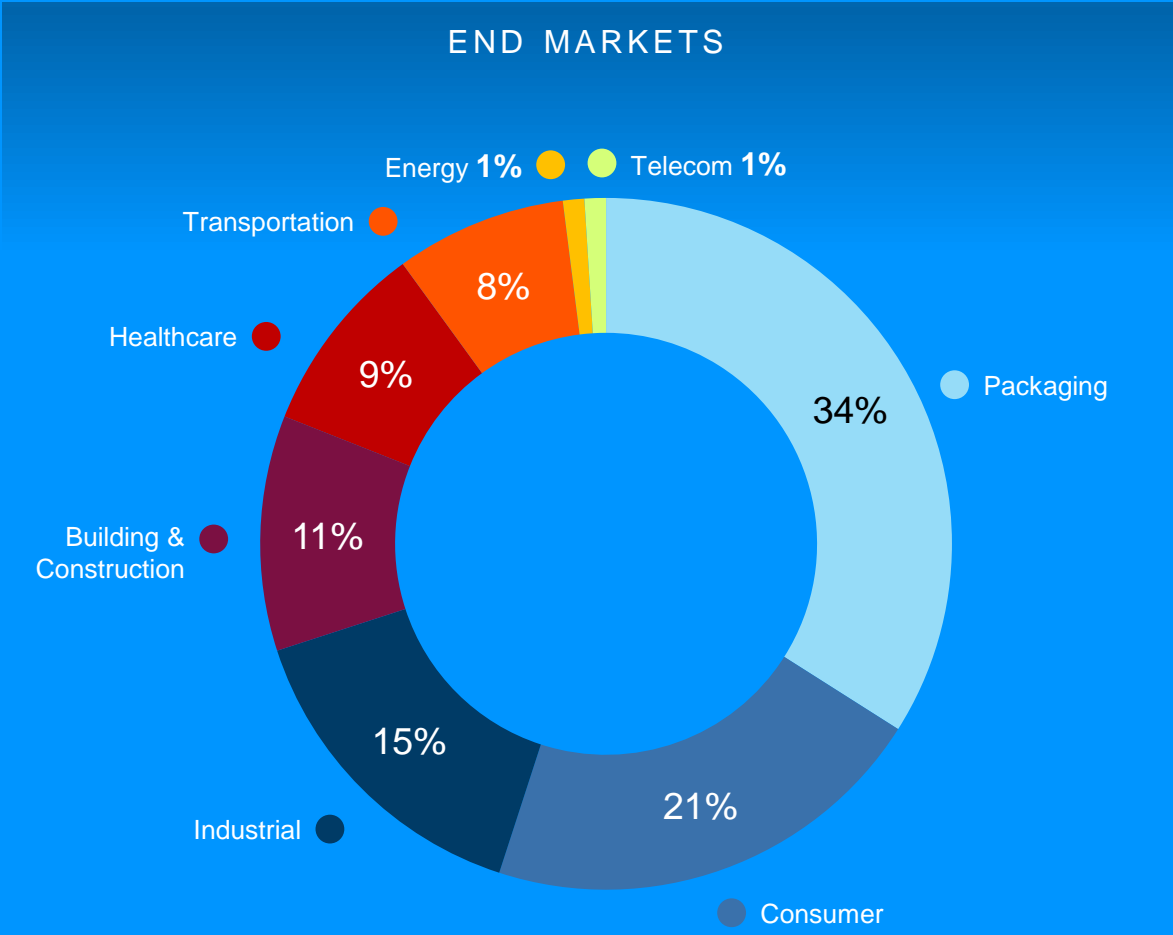
Avient 2024 sales

By business segment, by end market and by region



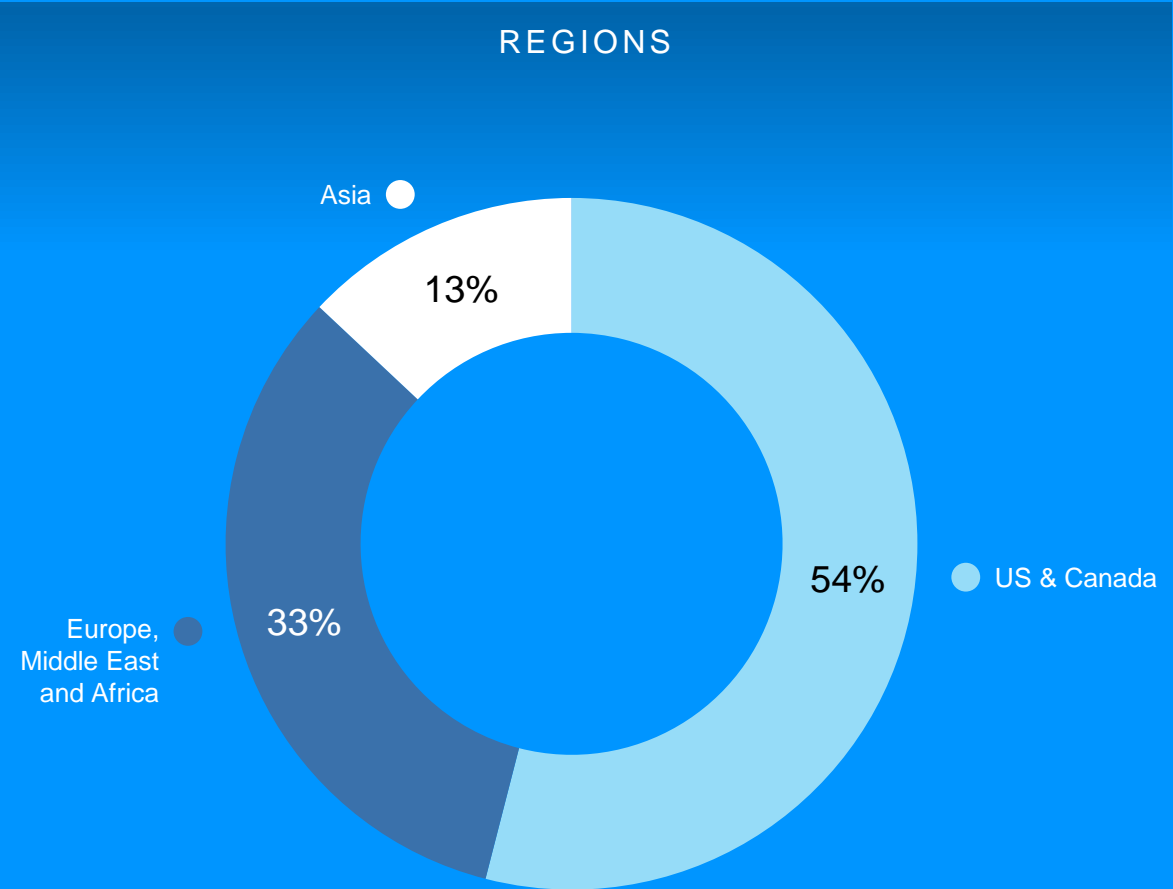
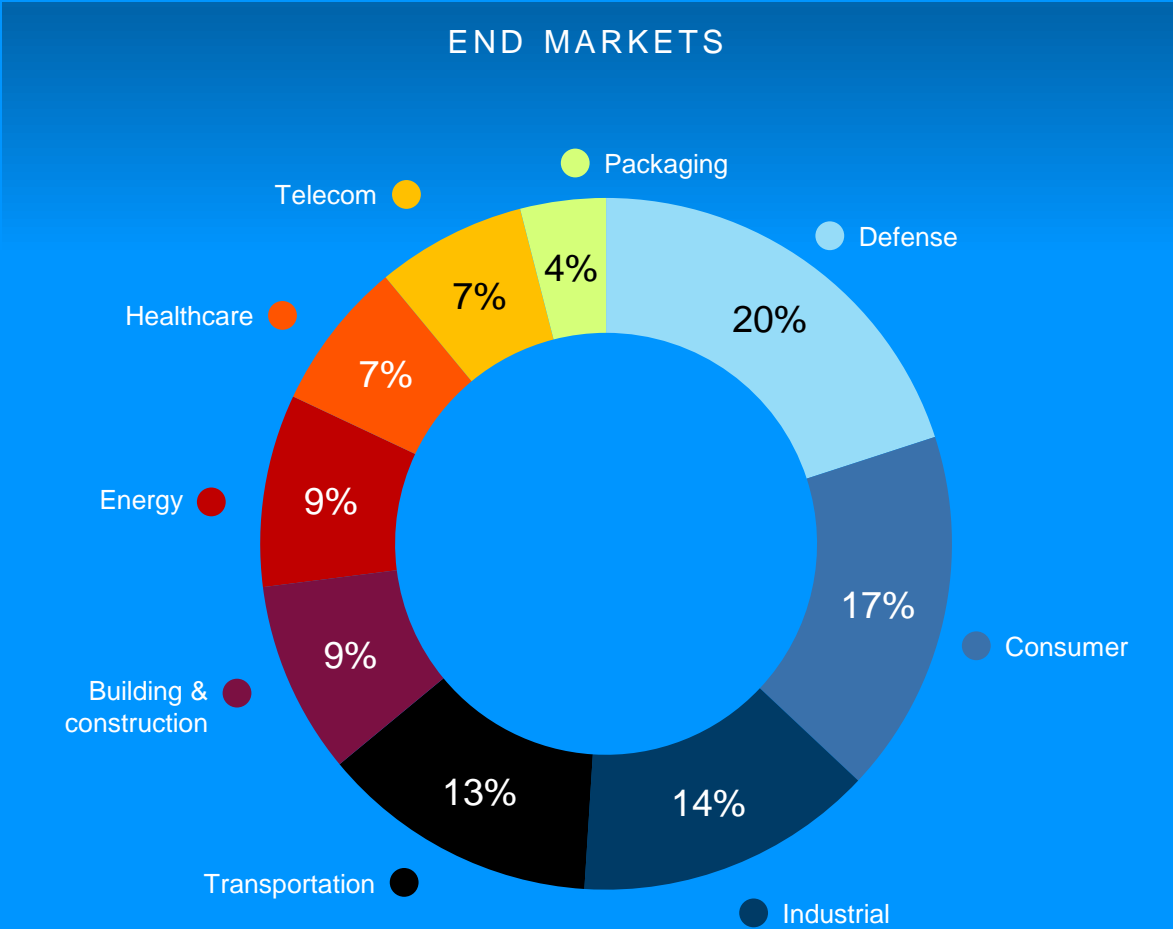
Color, Additives & Inks

2024 revenue: \$2,047M

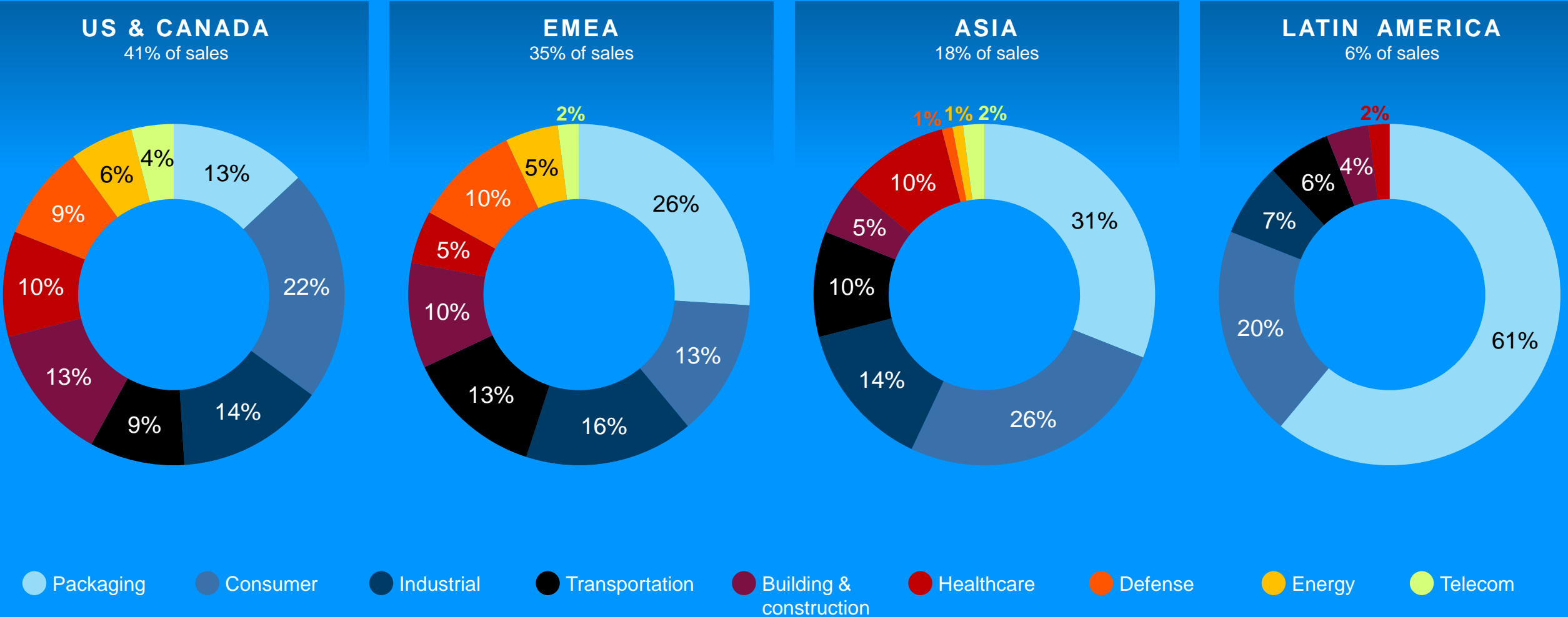


Specialty Engineered Materials

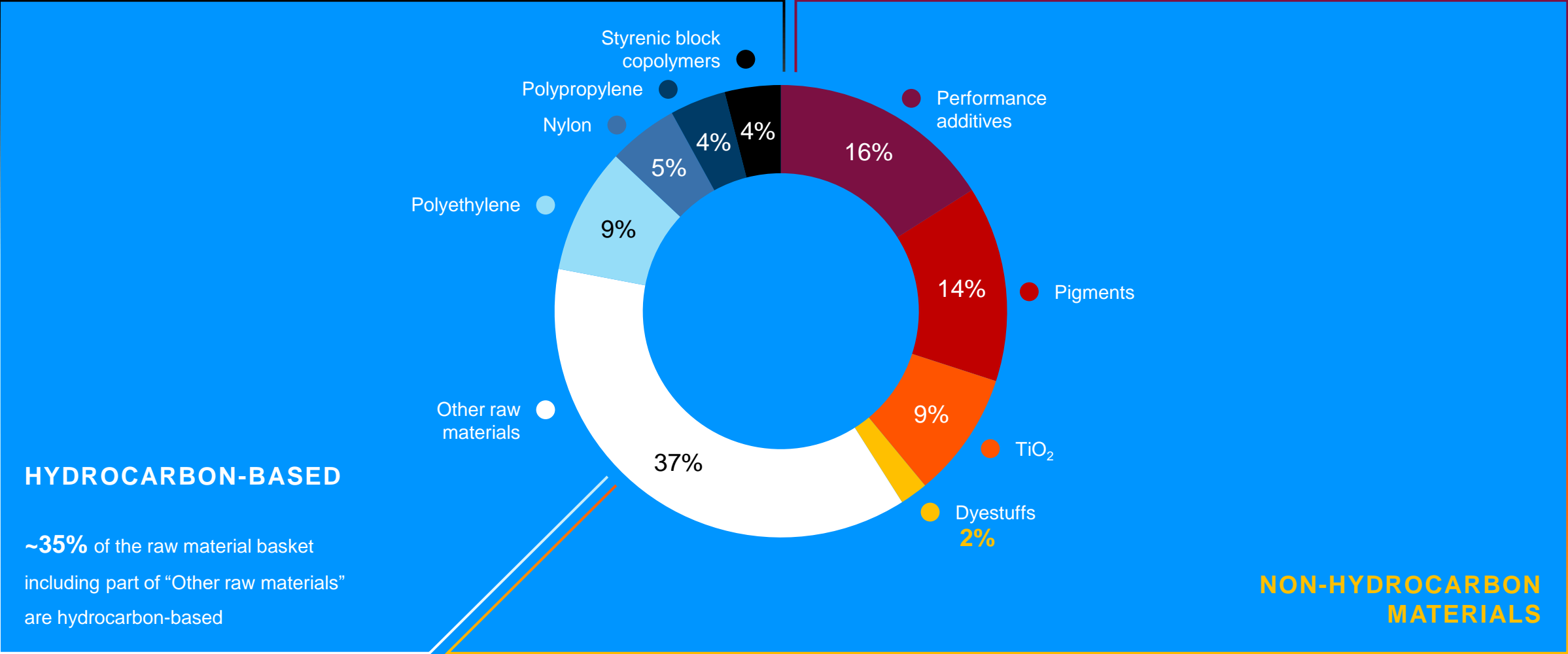
2024 revenue: \$1,197M



Avient 2024 regional sales, by end market



Raw material basket



Reconciliation of Non-GAAP financial measures (UNAUDITED)

PAGE 1 OF 4

Senior management uses comparisons of adjusted net income attributable to Avient common shareholders and diluted adjusted earnings per share (EPS) attributable to Avient common shareholders, excluding special items, to assess performance and facilitate comparability of results. Further, as a result of Avient's strategic shift to an innovator of materials solutions, it has completed several acquisitions and divestitures which have resulted in a significant amount of intangible asset amortization. Management excludes intangible asset amortization from adjusted EPS as it believes excluding acquired intangible asset amortization is a useful measure of current period earnings per share. Senior management believes these measures are useful to investors because they allow for comparison to Avient's performance in

prior periods without the effect of items that, by their nature, tend to obscure Avient's operating results due to the potential variability across periods based on timing, frequency and magnitude. The presentation of these non-GAAP measures is not intended to be considered in isolation from, as a substitute for, or as superior to, the financial information prepared and presented in accordance with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation from, or solely as alternatives to, financial measures prepared in accordance with GAAP. Below is a reconciliation of these non-GAAP financial measures to their most directly comparable financial measures calculated and presented in accordance with GAAP.

Reconciliation to condensed consolidated statements of income

	Three months ended June 30,			
	2025		2024	
	\$ Millions	EPS (in \$)	\$ Millions	EPS (in \$)
Net income attributable to Avient common shareholders	52.6	0.57	33.6	0.36
Special items, after-tax	5.7	0.07	21.8	0.24
Amortization expense, after-tax	15.2	0.16	14.8	0.16
Adjusted net income / EPS	73.5	0.80	70.2	0.76

¹ Per share amounts may not recalculate from figures present herein due to rounding

Reconciliation to EBITDA and Adjusted EBITDA

	Three months ended June 30,	
	2025 \$ Millions	2024 \$ Millions
Net income – GAAP	53.5	33.8
Income tax expense	17.4	11.2
Interest expense, net	24.7	26.6
Depreciation & amortization	46.6	44.9
EBITDA	142.2	116.5
Special items, before tax	7.3	28.1
Interest expense included in special items	(0.3)	(1.0)
Depreciation & amortization included in special items	(0.3)	(0.3)
Adjusted EBITDA	148.9	143.3
Adjusted EBITDA as a percent of sales	17.2%	16.9%



Reconciliation of Non-GAAP financial measures (UNAUDITED)

PAGE 2 OF 4

Reconciliation to EBITDA and Adjusted EBITDA		Three months ended June 30,	
		2025	2024
		\$ Millions	\$ Millions
Sales	Color, Additives and Inks	538.6	542.0
	Specialty Engineered Materials	329.7	308.1
	Corporate	(1.8)	(0.4)
	Sales	866.5	849.7
Operating income	Color, Additives and Inks	90.3	86.1
	Specialty Engineered Materials	40.2	42.8
	Corporate	(34.4)	(56.4)
	Operating income	96.1	72.5
Depreciation and amortization	Color, Additives and Inks	22.4	21.8
	Specialty Engineered Materials	22.4	20.8
	Corporate	1.8	2.3
	Depreciation and amortization	46.6	44.9
EBITDA Earnings before interest, taxes, depreciation and amortization	Color, Additives and Inks	112.7	107.9
	Specialty Engineered Materials	62.6	63.6
	Corporate	(32.6)	(54.1)
	Other expense, net	(0.5)	(0.9)
	EBITDA	142.2	116.5
	Special items, before tax	7.3	28.1
	Interest expense included in special items	(0.3)	(1.0)
	Depreciation and amortization included in special items	(0.3)	(0.3)
	Adjusted EBITDA	148.9	143.3
Adjusted EBITDA as a percent of sales	Color, Additives and Inks	20.9%	19.9%
	Specialty Engineered Materials	19.0%	20.6%

Reconciliation of Non-GAAP financial measures (UNAUDITED)

PAGE 3 OF 4

Reconciliation to EBITDA and Adjusted EBITDA	Year ended December 31, 2024
	\$ Millions
Net income – GAAP	170.7
Income tax expense	54.1
Interest expense	105.6
Depreciation & amortization	179.7
EBITDA	510.1
Special items, before tax	20.1
Interest expense included in special items	(2.3)
Depreciation & amortization included in special items	(1.5)
Adjusted EBITDA	526.4
Adjusted EBITDA as a percent of sales	16.2%

Reconciliation to condensed consolidated statements of income	Three months ended September 30, 2024	
	\$ Millions	EPS (in \$) ¹
Net income attributable to Avient common shareholders	38.2	0.41
Special items, after-tax	6.6	0.07
Amortization expense, after-tax	15.0	0.16
Adjusted net income / EPS	59.8	0.65

¹ Per share amounts may not recalculate from figures present herein due to rounding

Reconciliation to condensed consolidated statements of income	Year ended December 31, 2024	
	\$ Millions	EPS (in \$) ¹
Net income attributable to Avient common shareholders	169.5	1.84
Special items, after-tax	15.9	0.17
Amortization expense, after-tax	59.5	0.65
Adjusted net income / EPS	244.9	2.66

¹ Per share amounts may not recalculate from figures present herein due to rounding

Reconciliation of Non-GAAP financial measures (UNAUDITED)

PAGE 4 OF 4

Reconciliation to condensed consolidated statements of income	Six months ended June 30,			
	2025		2024	
	\$ Millions	EPS (in \$)	\$ Millions	EPS (in \$)
Net income attributable to Avient common shareholders	32.4	0.35	83.0	0.90
Special items, after-tax	81.4	0.89	27.3	0.30
Amortization expense, after-tax	29.7	0.32	29.7	0.32
Adjusted net income / EPS	143.5	1.56	140.0	1.52

¹ Per share amounts may not recalculate from figures present herein due to rounding

Reconciliation to EBITDA and Adjusted EBITDA	Six months ended June 30,	
	2025	2024
	\$ Millions	\$ Millions
Net income – GAAP	33.6	83.5
Income tax expense	10.7	28.0
Interest expense, net	51.6	53.2
Depreciation & amortization	91.9	89.2
EBITDA	187.8	253.9
Special items, before tax	108.5	34.3
Interest expense included in special items	(2.0)	(1.0)
Depreciation & amortization included in special items	(0.7)	(0.8)
Adjusted EBITDA	293.6	286.4
Adjusted EBITDA as a percent of sales	17.3%	17.1%